



GREG WALTON

ACREAGE SPECIALIST



gregwalton.ca

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Why Use BC Farm & Ranch?

THE BROKERAGE

BC Farm & Ranch Realty was founded in 1999 by Greg Walton and John Glazema. The real estate brokerage became, and remains, BC's only real estate firm dedicated to exclusively serving the needs of acreage owners and farmers, both large and small. BC Farm & Ranch Realty is based out of Abbotsford, BC with branch offices and Realtors® throughout the province. Proud to be a locally owned and operated business since its inception, BC Farm & Ranch Realty Corp. has brought together the best of the best in building their team. Our Realtors® come from farming and acreage backgrounds themselves! They have the knowledge and experience with wells, septic fields, fisheries, setbacks, easements, ALR regulations, and more. The Team is diverse and can offer services in English, French, Punjabi, Dutch, Chinese, and Mandarin. Most importantly, this Team works together! When you list your property with a BC Farm & Ranch Realty agent you get the experience, knowledge, and contacts of a group of Realtors® with over 200 years of combined experience buying and selling acreages, who collaborate to help one another and their clients realize the best possible outcomes.

THE REALTOR ®



Greg is one of the original founders, and co-owners, of BC Farm & Ranch Realty Corp.

Greg was born and raised in the South Okanagan on a campground and soft fruit orchard. He understands the challenges and rewards facing acreage owners and farmers as he has owned Broiler Poultry Farms in BC as well as Broiler Farms and a Commercial Egg farm in Saskatchewan. Greg has been exclusively selling agricultural properties for the past 24 years and brings an extensive background in acreage and farm sales of all sizes. Greg is a past winner of the Top Dollar Achievement Award from the Fraser Valley Real Estate Board, which at the time had over 2,600 members!

Greg is a highly effective communicator and works closely with his contacts of over 24 years to make sure his clients are well informed, well represented, and protected. Over the years he has built up strong industry relationships with Agricultural Lawyers, Commercial Lenders, Financial Advisors, and more, assuring the best advice in every situation.

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**TOP 10 IN DOLLAR VOLUME OF SALES
IN THE FRASER VALLEY - 2024**

AMONG 5000+ REALTORS

THE ADVANTAGE

- **The Specialization:** Greg's dedicates 100% of his efforts to buyers and sellers of acreages and farms. No Residential, No Commercial, just acreages!
- **The Passion:** Greg was raised on an orchard in the Okanagan and never lost his love of acreage and farms from the time he was a small boy. Being able to combine that passion for acreage with his career has been a dream come true.
- **The Experience:** Greg has been a professional Acreage Only Realtor® for 24 years and counting. He has owned poultry farms in BC and Saskatchewan. He has sold hundreds of acreages and handled all types of negotiations in good markets and bad.
- **The Contacts:** Greg has a generation worth of industry contacts in all areas creating a competitive advantage for him and his clients. Contacts in Banking and Finance, Agricultural Lawyers & Accountants, Investors, co-operating realtors, home inspectors, well and septic installers and the list goes on!
- **The Marketing:** Yes, like all good Real Estate Firms we use the MLS system, professional photography, drone video, prominent signage, social media platforms, websites, and print media. Where BC Farm & Ranch shines and gives it's customers the advantage is in additional targeted marketing in Acreage and Agricultural trade publications, Trade Shows, email blasting our listings to over 6,000 industry related contacts and a website www.bcfarmandranch.com that has just under 10,000 individual views per month. That's a lot of people looking to buy or sell acreage!!
- **The Results:** Greg is a past winner of the Highest Dollar Achievement Award, recognizing the #1 Realtor © in the Fraser Valley, which at the time had over 2,600 members.
- **The Brand:** BC Farm & Ranch Realty is the most recognized name in real estate acreage sales today. It is an amazing collection of realtors® that are all specialized and working together for the common good of their clients. The Team shares their knowledge, expertise and contacts to make the sum of the whole stronger than the sum of the one.
- **The Guarantee:** As an owner and Realtor® at BC Farm & Ranch Realty, your satisfaction is of the utmost importance to Greg. You have his guarantee of integrity, honesty, hard work, and dedication that has allowed him to successfully represent his clients on hundreds of acreage sales over the past 24 years.

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Testimonials



“Over a period of three years my company had struggled to sell an 80-acre mountainside property near Harrison Bay. While beautiful, there was no house, making it a challenge for buyers to obtain favorable financial arrangements. I was impressed by Greg Walton and signed him up to act as my realty agent mid April 2021. Right away he was actively showing the property to good candidates and within three weeks I had accepted an offer that was closed within two months of listing. I attribute much of this to Greg Walton’s positive attitude, eagerness to take the time to show property and ability to identify suitable candidates. His focus and knowledge in rural properties fortifies his credibility. Thank you Greg!”

- Denise S.



“We used Greg Walton as our realtor for our farm purchase and had an excellent experience. He was efficient and thorough, helping us navigate the unique complexities of buying this type of property. Using the expertise of BC Farm and Ranch was certainly worthwhile.”

- Jeff M



“Greg brings knowledge and experience to the table when selling agriculture properties. We know his experience and connections help us get our farm sold when others could not. I would definitely recommend Greg for selling your farm.”

- Parm S.



“We used Greg on a recent sale, and he worked so hard to sell our property in a very challenging market. He understood our unique situation, and his service was above and beyond. I would recommend Greg anytime!”

- Collette M.

**Longevity is no accident. It takes hard work, integrity,
honesty, exceptional service & results.
Put my passion & experience to work for you!**

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